


## Account Number: SUP261657


September 30,2023, and the Report was submitted and received. product) was to be submitted to the State Superintendent by the Purchase Order. The Scope of Work states that the Report (finished Invoice and reflects the completion of the Scope of Work contained in

Pursuant to the Purchase Order, the following is submitted in this
RE: INVOICE for Work Completed


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THANKS for the opportunity to conduct this work and please let me
know if you have any questions.


Superintendents.
contained in the Scope of Work: parents/advocates; Division Directors; people being interviewed; and data gleaned from the interviews was
reviewed post interview. The stakeholders were in the 3 groups role was played by the stakeholders interviewed; research about the
people being interviewed; and data gleaned from the interviews was of the people being interviewed pre interview; decisions about what decisions about the questions to be asked during the interview; review
For each of the interviews documented preparation was done requiring

## 2023 once the PO was received

those days worked is submitted per your request with all dates being in and received. The PO was for 20 days of work and the detail regarding Superintendent by September 30,2023, and the Report was submitted Report (finished product) was to be submitted to the State contained in the Purchase Order. The Scope of Work states that the memorandum and reflects the completion of the Scope of Work Pursuant to the Purchase Order, the following is submitted in this

## RE: Additional information to INVOICE for PAYMENT

## Fr: Robert Pasternack, CEO

To: Accounts Payable
October 19, 2023


August 28: Multiple interviews and data collection
8 people interviewed

documents received from some of the people interviewed. discussion of strategies for analyzing data from the interviews and

Data from interviews analyzed post interviews August 18: Multiple interviews and data collection
6 people interviewed
Data from interview analyzed and integrated into the Report
August 16: Meetings in Williamsburg for interviews and data collection
William \& Mary Law School interviewed
Documents reviewed post interviews 6 people interviewed interviews and data collection after that meeting August 15: Meetings in Richmond w the State Supt and her Team;
 August 14: Multiple Interviews and Data Collection
5 people interviewed
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Invoice Number: EVA3009352
Data from interviews analyzed and integrated into the Report September 14: Multiple interviews and data collection
5 people interviewed document review
Report based on data accumulated during extensive interviews and Extensive work on the Report was done as we began to structure the provided to the State Superintendent
September 13: Work on the initial structure of the Report to be
Data from interviews analyzed post interviews 4 people interviewed
September 12: Multiple interviews and data collection
Data from interviews analyzed post interviews 5 people interviewed
September 11: Multiple interviews and data collection
Data from interviews analyzed post interviews 7 people interviewed September 1: Multiple interviews and data collection
Data from interviews analyzed post interviews August 31: Multiple interviews and data collection
6 people interviewed
Data from interviews analyzed post interviews
August 30: Multiple interviews and data collection
4 people interviewed
the Report submitted to the State Superintendent. Findings and Actionable Recommendations which were contained in data from those interviews, and analyzing those data to determine the preparation for the interviews, conducting the interviews, gathering the entire workdays often exceeding 10 hours per day based on the to accomplish the Scope of Work. Each of the days documented were The aforementioned represents 20 days of work which were conducted Superintendent
September 29: Finalized Report and submitted the Report to the State

> State Superintendent
September 28: Finalized the Report and submitted the DRAFT to the
Extensive work continued on the Report
September 27: Work on the Report

> Recommendations developed for DRAFT Extensive work continued on the Report with Findings; and Actionable September 26: Work on the Report
Extensive work on the Report conducted during the day September 23: Work on the Report
 6 people interviewed September 22: Multiple interviews and data collection
Data from these interviews analyzed and integrated into the Report 4 people interviewed
September 19: Multiple interviews and data collection
Ensenar Educational Services, Inc.
1953 Grandon Loop Road
Virginia Beach, VA 23456
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documentation needed to process the Invoice submitted for payment.
THANKS for the opportunity to conduct this work and please let me
know if you have any questions regarding this additional
TOTAL AMOUNT: \$100,000.00


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> Phone: 804-225-334 Email:


PURCHASE ORDER
Emait: accounts.payable@doe.virginia.gov

> Richmond, Virginia 23218-2120 UNITED STATES
Phone: 804-786-8481 Department of Education Address:Dept of Education Accts Payable BILL TO
Department of Education
Email: laura.jennings@doe.virginia.gov

eVA Req\#: REQ927268 | ORDER NO. POO4380239 |
| :--- |
| Amendment: Original |
| Version:1 |
| Organization: Department of Education |
| Requestor: Laura Jennings |
| Phone: $804-786-5834$ |
| Email: laura.jennings@doe.virginia.gov |



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